

Williams, George NWP

From: Jones, Courtney L NWP
Sent: Friday, October 24, 2003 7:47 AM
To: 'RogerC@earthlink.net'
Cc: Williams, George NWP
Subject: FW: McNary Index Test Box
Importance: High

Good morning. I am forwarding this message to George Williams to answer. He is the contract specialist on this job.
Thank you! Courtney

-----Original Message-----

From: Roger Clarke-Johnson [mailto:RogerC@earthlink.net]
Sent: Friday, October 24, 2003 7:17 AM
To: Jones, Courtney L
Subject: McNary Index Test Box
Importance: High

*SYNOPSIS
RESPONSE DATE
22 SEP 03*

Good morning, Courtney. Has this sole-source contract been awarded yet?

If not, we would like to submit a competitive proposal for this equipment. American Governor Company is a Small Business comprised of former Woodward Governor Company governor specialists and engineers. Some of our senior engineers developed the original technology - even the name! - for the Index Test Box apparatus described in this solicitation. We are uniquely qualified to provide this equipment, install it, calibrate it and reduce the data.

We are fully aware of the GDACS system the Corps has implemented on the Columbia and Snake Rivers and are fully capable of producing a modern equivalent to the Woodward Index Test Box our engineers designed in years past.

In terms of references, we have provided governor parts, service, upgrades and training to the Corps, the Bureau, PacifiCorp, Pacific Gas & Electric, and Seattle City Light, among other. Indeed, we are the Supplier of Choice for most of the top hydro utilities in North America.

I look forward to your reply.
Roger Clarke-Johnson
Northwest Region Sales Engineer
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EXHIBIT

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10/28/2003

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